

## BUSINESS REPLY MAIL COST MODEL

### I. PREFACE

#### A. Purpose and Content

USPS-FY15-21 documents the worksharing-related savings estimate for QBRM letters and cards and the Business Reply Mail fee cost estimates.

#### B. Predecessor Document

Docket No. ACR2014, USPS-FY14-21.

#### C. Corresponding Non-Public or Public Document

There is no non-public document that corresponds to USPS-FY15-21.

#### D. Methodology

The Business Reply Mail cost model relies on the same cost methodology that was presented by the Postal Service in Docket No. ACR2014, USPS-FY14-21.

#### E. Inputs / Outputs

<u>Input Source</u>	<u>Input Description</u>
USPS-FY15-7	Volume variability factors Premium pay factors Wage rates Overhead factors
USPS-FY15-10	CRA proportional adjustment factor
USPS-FY15-23	MODS productivity data
USPS-FY15-24	City carrier piggyback factor
USPS-FY15-25	Operations specific piggyback factors RCR cost data
2015 RBCS data	RCR images processed ISS / RCR finalization rate
2015 WebEOR data	Outgoing primary acceptance rate
2015 RPW data	Non-letter size BRM shape percentage

2011 PostalOne!	Pieces per account data
2011 Field Study	Productivity data
Docket No. RM2011-5, Order No. 741	RBCS leakage rate
Docket No. ACR2008, USPS-FY08-10	DIOSS Accept Rate OSS Reject Rates
Docket No. RM2006-1, USPS-LR-34	BRM Practices Study
Docket No. RM2000-1, USPS-T29	Productivity Data

The Business Reply Mail cost estimate outputs are relied upon to develop the discounts and passthrough values contained in USPS-FY15-3.